



For Immediate Release

Shapiro Promotes Kathleen Robie to Atlanta Branch Manager

**September 20, 2011
Baltimore – Corporate headquarters**

Samuel Shapiro & Company, Inc., a 96-year old logistics leader, recently announced the promotion of Kathleen Robie from Project Manager to Branch Manager of its Atlanta, Georgia office.

Kathleen, a licensed Customs broker, brings over 13 years of experience with Fritz / UPS. While at Fritz/UPS, she held various managerial positions such as Global Accounts Customer Service Manager, National Solutions and Sales Support Manager, and Global Air Freight Solutions Manager. Robie brings extensive knowledge in large scale project management for multimillion strategic accounts, global pricing for import, export and domestic opportunities, as well as IT, and sales & marketing.

In this new position, Robie's main objective will be to aggressively grow the branch's business and presence while maintaining outstanding levels of customer service. "With the fastest growing and 4th largest container port in Savannah and the world's largest international airport in Atlanta, I am excited about all of the opportunities to grow our Atlanta Branch Operations for Samuel Shapiro and Company," noted Robie. "We have a great core group of logistics professionals and I am encouraged by their enthusiasm and willingness to work together to groom and train the next generation."

"We are very excited and fortunate to have Kathleen transition into this role," said Margie Shapiro, Samuel Shapiro & Company's President and CEO. "With her strong leadership skills, focus on customer service, and background in both compliance and transportation, we are well positioned to further build our Atlanta operation."

Samuel Shapiro & Company, Inc. has been serving the international trade community since 1915. It was founded in Baltimore, MD (headquarters) and has branch offices in Charleston, SC; Dulles, VA; Philadelphia, PA; Atlanta, GA; and Rosedale, NY. Its mission is to achieve, manage and deliver the highest quality of personalized customer service in global transportation and regulatory compliance. For more information, visit www.shapiro.com.

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