



**NEWS RELEASE**

**For Immediate Release**

Elizabeth Young

E-mail: [Elizabeth@shapiro.com](mailto:Elizabeth@shapiro.com)

Phone: (757) 235-4773

Fax: 800-521-3561

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**RANDY LOTT JOINS SAMUEL SHAPIRO & COMPANY AS CHIEF FINANCIAL OFFICER**

Baltimore, MD – Samuel Shapiro & Company, Inc., the 93-year old leader in global logistics and regulatory compliance, is pleased to announce that Randall C. Lott has accepted the position of Chief Financial Officer. Randy's responsibilities will include providing management direction and development to our accounting department, supervising all aspects of the accounting and financial operations.

Randy, a CPA, joins Shapiro with more than 25 years of financial and accounting experience. He brings along a strong management and financial background from his previous experiences in public accounting and private industry. His past experience as a Vice President and CFO will be counted on heavily to provide valuable strategic guidance, forecasting, and analysis of Shapiro's short and long term growth goals.

"We are very happy to welcome Randy to the Shapiro team," said Marjorie Shapiro, President/CEO. "His leadership with the Company's financial initiatives lends itself both to our growth strategy and to our commitments of employee development and customer service excellence."

*Samuel Shapiro & Company, Inc. was founded in Baltimore, Maryland and has been serving the international trade community since 1915. Its mission is to achieve, manage and deliver the highest quality of personalized customer service in global transportation and regulatory compliance. For more information, visit [www.shapiro.com](http://www.shapiro.com). We Deliver. Problem Solved.™*

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