

Shapiro Assigns Robert Clawson to Direct Mid-Atlantic Sales

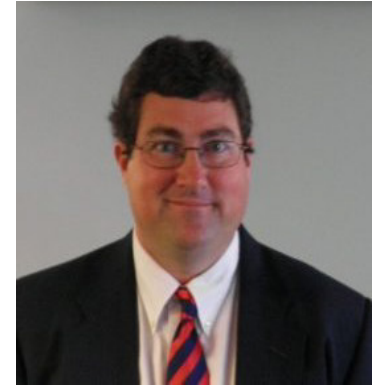
Samuel Shapiro & Company, Inc., a 97-year old logistics leader, recently announced the transfer of Robert Clawson to its headquarters in Baltimore, MD.

Clawson, originally assigned to Shapiro's Charleston branch office as its Regional Sales Director, has been reallocated to focus on the Mid-Atlantic region to better support Shapiro's rising customer base and growth plans in that region. Clawson joined Shapiro in early 2012 and temporarily relocated to the Atlanta branch to work closely with its international freight transportation department while receiving corporate training in preparation for his sales debut.

Before Shapiro, Clawson worked as a project analyst for BAE Systems reviewing Transportation Worker Identity Card (TWIC) program data to help create government policies that affected more than 2 million maritime workers. In addition, Robert acquired more than six years of import and export experience through his roles at P&O Nedlloyd and later as Team Leader at Panalpina. Clawson received his Bachelor's degree in Business Administration from Birmingham Southern College and his Master's degree in Business Administration from The Citadel in 2000.

"I am excited about relocating to Baltimore and expanding into my new sales role. Shapiro does a great job taking care of its customers and I am proud to be a part of it," states Clawson. "Having worked for other companies in our industry, Shapiro provides a warm family atmosphere that I am excited to work and grow within. I have already purchased a Ravens jersey in anticipation."

"We are confident that Robert Clawson will build new business for Shapiro in the Mid-Atlantic region and beyond, and we are particularly excited to focus on U.S. export cargo development by taking full advantage of his extensive knowledge in that segment" notes Robert Burdette, Director of Strategic Development for Samuel Shapiro & Company, Inc. "Clawson's professionalism and logistics skills compliment Shapiro's tradition of innovation since 1915."



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Samuel Shapiro & Company, Inc. has been serving the international trade community since 1915. It was founded in Baltimore, MD (headquarters) and has branch offices in Charleston, SC; Dulles, VA; Philadelphia, PA; Atlanta, GA; and Rosedale, NY. Its corporate mission is **"We Deliver. Problem Solved.™"**