

# GLOBAL LOGISTICS SPECIALIST

## IMPORT FREIGHT FORWARDER

*Baltimore, MD 21230*

**Shapiro turned 102-years old, but we are not your grandfather's logistics company. Come work for one of the most respected global logistics firms in the country who boasts top compliance experts, creative import/export specialists, a dedicated pricing group, and a dynamic IT department who keeps us ahead of the curve.**

### JOB DESCRIPTION

**Global Logistics Specialists** are responsible for handling the international freight forwarding. Shipments are primarily ocean import, but ability to handle multi-modal and complex routings A MUST! Cross-training in Purchase Order Management also.

The Global Logistics Group offers total global logistics solutions for freight forwarding customers including POM - Purchase order/Vendor management, international freight forwarding, pricing, and even customs brokerage services. Shapiro arranges the routing, pricing, & movement of cargo.

Combine knowledge of the freight forwarding industry with agent relationships, carriers, domestic moves, and technology – with a passion to support and drive an exciting part of our business that continues to grow. And with an energy to fight for the customer.

### Typical duties include:

- Develops effective routings for import and export cargo.
- Initiate/confirm bookings.
- Track document distribution with agent.
- Central point of contact for external customers on transportation and logistics questions in conjunction with our import personnel.
- “Own” accounts as assigned by management.
- Monitor and communicate market and rate changes to customer.
- Physically visit with customer base on a quarterly business.
- Proven educational interest or internship experience in international logistics.
- Excellent written and verbal communication skills.

Combine a passion for global trade + a natural drive to deliver excellent customer service into an engaging role. We're small enough to offer tons of growth & learning opportunities, but strong enough to compete across the globe. If you demand accuracy, have high expectations, and seek a career in solutions: Contact us!

## SKILLS

Ability to remain engaged and focused. Excellent written and verbal communication skills. Ability to generate creative solutions and/or problem-solve.

\*Project management skills to handle a variety of customers on your desk. Ability to utilize current tech tools to increase efficiency and innovate solutions

- Very strong computer/tech skills (Excel, Office, proprietary databases).
- Critical thinker. Must be resourceful, flexible, organized, and team-oriented.
- Ability to effectively communicate with a variety of contacts, vendors, and departments required (internal and external customers).

## EDUCATION AND EXPERIENCE

- Only seeking 1-3 years of international freight forwarding experience. Previous logistics, brokerage, or forwarding internships.
- Grads: 1-3 years of multi-modal, logistics, or international freight forwarding experience. Exposure to domestic, warehousing and distribution a plus.
- Educational background in Supply Chain Logistics or International Business.
- Excellent written and verbal communication skills required for quoting, vendor management, and customer interaction.
- Skills, abilities, and aptitude to be cross-trained, step in, and contribute.
- Proven ability to interact with all individuals within the organization and be able to communicate information to customers and vendors.
- The ability to work as an effective member of a team.
- Ability to handle various tasks simultaneously under high pressure and within demanding time constraints.
- Reliable. Punctual. Organized.
- Discipline to implement and follow Standard Operating Procedures.

FLSA status: Non-exempt/EOE/ Starting salary: Depends on experience.

## ABOUT SHAPIRO

Samuel Shapiro & Company, Inc., a third generation family-owned business founded in 1915, provides creative and flexible logistics services. With six port locations, over 135 employees, and worldwide strategic alliances, Shapiro is the supply chain partner that delivers customized, compliant, and reliable solutions to address its customer's specific import and export needs. Only Shapiro has an experienced and personable staff that truly cares and commits themselves to proactively achieving its customers' business goals.

## CONTACT US!

**Please send all resumes via email to:** Rich Lucas, Recruiting Manager / [rich@shapiro.com](mailto:rich@shapiro.com)  
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