

# **INTERNSHIPS**

(all 6 Shapiro locations)

# REGIONAL DIRECTORS OF SALES

(various markets)

Samuel Shapiro & Company, Inc., a third generation family-owned business founded in 1915, provides creative and flexible logistics services. With six offices, over 100 employees, and worldwide strategic alliances, Shapiro is the supply chain partner that delivers customized, compliant, and reliable solutions to address its customer's specific import and export needs. Only Shapiro has an experienced and personable staff that truly cares and commits themselves to proactively achieving its customers' business goals.

### REGIONAL DIRECTOR OF SALES

We seek hunters who understand the delicate nature of quoting international forwarding and Customs brokerage to mid-sized customers and closing deals that are profitable and beneficial for everyone involved.

# IMPORT (CUSTOMS BROKERAGE) INTERN

We seek students with previous internships or interest in international logistics. Prefer International Business majors, Supply Chain, and/or logistics focus.

Awesome coworkers! Amazing mentors in multiple age groups. Unique technology. Exposure to famous importers and well-known consumer products!

Freight Forwarders and Customs Brokers arrange for the pricing, international transportation and Customs clearance of cargo. Work is approximately 70% daily operations + 30% administrative support. This is not a project-based internship, but a highly active and engaging job that will require you to track cargo, plus scan & upload sensitive information from customers, international vendors and foreign agents. Large amounts of data management and entry requiring attention to detail and focus.



Duties include learning and monitoring of: Importer Security Filing (ISF) 10+2 entries on cargo destined for the US, tracking of import/export cargo, and handling documentation management for high-profile customers including receiving original international documents, scanning, uploading and updating into our proprietary software. Plus: verifying critical shipment info, vendor payables, supporting department, filing, scanning of Customs documents, organizing, and support functions. Must be/have:

- Reliable. Punctual. Organized.
- Excellent written and verbal communication skills.
- Discipline to implement and follow Standard Operating Procedures.
- Team player able to build trust and prove dependability.
- Very strong computer/tech skills (Excel, Office, Databases).
- Critical thinker.

### ABOUT SHAPIRO

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# **CONTACT US!**

# Please send all resumes via email to:

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