

## Shapiro Promotes Corey Wagner to Regional Director of Sales

*Samuel Shapiro & Company, Inc., a 97-year-old logistics provider, promotes Corey Wagner to Director of Sales in the South Atlantic region*

Samuel Shapiro & Company, Inc., a 97-year-old logistics leader, recently announced the promotion of Corey Wagner to Regional Director of Sales at its Decatur, GA branch.

Corey Wagner came to Shapiro in the summer of 2011 as an intern for the Sales and Marketing Department. Throughout his internship with Shapiro, Wagner attended Clayton State University while working for its Computer Technical Center as an analyst and marketing team member. His university work involved marketing videos and advertisements, social network management, call center and customer satisfaction metrics, as well as troubleshooting for the university's students and faculty. Some of Wagner's many honors from Clayton State include the 2012 Regional and National Student Award for Advancement of Management, the Hope Scholarship, the Marketing Service and Leadership Award, consecutively winning the 2011 and 2012 Society for Advancement of Management case competition with Clayton team members, and a nomination to the School of Business Advisory Board as a student ambassador.

Upon graduation from Clayton State University with a bachelor's degree in business administration, Wagner was invited to join Shapiro as Regional Director of Sales. He showed exceptional work during his internship, assisting with creative marketing as well as business development and sales support. Since his promotion to sales, Wagner has undergone an extensive training program at the company's headquarters in Baltimore, MD, learning Customs compliance, brokerage, and freight forwarding. He plans on focusing efforts towards supporting Shapiro's current customer base in addition to growing its South Atlantic regional sales.

"International transportation has always been an interest of mine," says Wagner. "It wasn't until I started working with Shapiro that I was able to understand the role freight forwarding plays in today's economy. I am very lucky to have found a company that genuinely cares about the success and satisfaction of its customers, as well as the happiness of its employees. I'm looking forward to an exciting year of new experiences and hard work."

"Corey Wagner 'grew up' in our Marketing Department where he showed that compelling and modern creative work can go hand in hand with old school dedication and professionalism," says Robert Burdette, Vice President of Strategic Development for Samuel Shapiro & Company, Inc. "He then spent a year working in the trenches for our Global Supply Chain and freight forwarding groups where he learned the core principles and practices of a nimble 3PL. All I can say to prospects in the Southeast U.S. is 'look out, Wagner has arrived!'"



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Samuel Shapiro & Company, Inc. has been serving the international trade community since 1915. It was founded in Baltimore, MD (headquarters) and has branch offices in Charleston, SC; Dulles, VA; Philadelphia, PA; Atlanta, GA; and Rosedale, NY. Its corporate mission is **"We Deliver. Problem Solved.™"**