

# Shapiro Promotes Marley Tanno to Import Supervisor

*Samuel Shapiro & Company, Inc., a 97-year old logistics leader, recently announced the promotion of Marley Tanno to Import Supervisor at its headquarters in Baltimore, MD.*

After joining Shapiro in the summer of 2010 as an intern, Tanno was hired full-time as an Import Coordinator that fall to support the company's largest import department. Marley graduated from Loyola University in Maryland with a Bachelor's of Science in International Business and also obtained a Bachelor's of Arts in Spanish after studying at the Universidad de Alcalà in Madrid, Spain.

Tanno successfully passed the Customs broker exam and obtained her license in late 2011, after taking advantage of Shapiro's comprehensive training and employee incentive programs. Tanno will work alongside Mercedes Perry, also an Import Supervisor, supporting the Baltimore Import Department under the guidance of Jamie Frampton, the branch's Import Manager. In addition to training, coaching and development of the Baltimore Import staff, in this new position, Tanno's main objective will be to effectively manage accounts and ensure optimal workflow while maintaining outstanding levels of customer service. Marley will also be responsible for maintaining classification of commodities in accordance with the Harmonized Tariff Schedule, ensuring trade compliance with U.S. Customs regulations, and facilitating cooperation with government organizations such as Customs & Border Protection, United States Department of Agriculture, and U.S. Food & Drug Administration.



*"Marley has a very strong focus on customer service and professionalism while maintaining the family environment"*

"I feel so lucky to have found a home in Shapiro where I can learn and grow as much as I have," noted Marley. "I look forward to this new position and the opportunities it will bring."

"We are very excited to announce the promotion of Marley Tanno as the second Import Supervisor of the Baltimore Branch," notes Kathy McKoy, Regional Manager of the Mid-Atlantic Region for Samuel Shapiro & Company, Inc. "Marley has a very strong focus on customer service and professionalism while maintaining the family environment and we are very fortunate to have someone like her with our operations."

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Samuel Shapiro & Company, Inc. has been serving the international trade community since 1915. It was founded in Baltimore, MD (headquarters) and has branch offices in Charleston, SC; Dulles, VA; Philadelphia, PA; Atlanta, GA; and Rosedale, NY. Its corporate mission is **"We Deliver. Problem Solved.™"**