

GLOBAL LOGISTICS EXPORT SPECIALIST

EXPORT FREIGHT FORWARDER (Air & Ocean)

Baltimore, MD 21230

Shapiro seeks a forwarder with 1+ years of experience in ocean export and the skills to handle complex & varied routings. Must have experience with SED / AES & BIS = ocean export regulations! Air export experience a plus.

Shapiro is 103-years old, but we are not your grandpa's logistics company. Come work for one of the most respected global logistics firms in the country who boasts top compliance experts, creative import/export specialists, a dedicated pricing group, and a dynamic IT department = keeping us ahead of the curve. Do you love logistics? Are you both a creative thinker and analytical? Contact us!

JOB DESCRIPTION

Global Logistics Export Specialists are responsible for handling ocean freight forwarding shipments/clients with multi-modal and complex routings. The Global Logistics Group offers total solutions for our freight forwarding customers.

Do you pride yourself on smart evaluation and decisive decision making? Combine knowledge of export freight forwarding, carriers, domestic moves, and technology – with a passion to support and drive a storied part of our business that still continues to grow. And with an energy to fight for the customer.

Typical duties include:

- Develops effective routings for export cargo. Initiate/confirm bookings.
- Tracks document distribution. "Owns" accounts as assigned by management; be the central point of contact for customers on transportation and logistics questions.
- Monitors and communicates rate changes to customer. Keep current on international freight market.
- Bond with carriers, contacts, and vendors. Personally, that is!
- Must be strong with geography and compliance for destination country requirements (documentation, licensing, inspection, legalization by country).
- Uses math skills to determine charges for LCL vs. FCL. Compare transit times to best comply with the customer's lead-time.
- Learns and executes Hazmat regulations, documentation, & labeling; work with classifications for AES transmission.
- Obtains truck classes based on commodity and density. Learns and executes Shapiro's quoting, booking, and trucking process.
- Occasional work with project cargo.

- Stays current on port operations such as terminal handling, inspection requirements for OOG, how the stevedores work, and their tariffs.
- Understands NVOCC contracts.
- Physically visits with customer base on a quarterly business.

SKILLS

Ability to remain engaged and focused. Excellent written and verbal communication skills. Ability to generate creative solutions and/or problem-solve.

*Project management skills to handle a variety of customers on your desk. Ability to utilize current tech tools to increase efficiency and innovate solutions

- Very strong computer/tech skills (Excel, Office, proprietary databases).
- Critical thinker.
- Must be resourceful, flexible, organized, detail-oriented, and team-oriented.
- Ability to effectively communicate with a variety of contacts, vendors, and departments required (internal and external customers).

EDUCATION AND EXPERIENCE

- Seeking 1-3 years of export forwarding experience. Previous experience with air exports a plus, but not required.
- Must have 1+ years of experience with AES, SEDs, and compliance knowledge of ocean exports such as the Bureau of Industry and Security.
- Exposure to domestic, warehousing and distribution a plus.
- Educational background in Supply Chain Logistics or International Business (or internship experience).
- Excellent written and verbal communication skills required for quoting, vendor management, and customer interaction.
- Skills, abilities, and aptitude to be cross-trained, step in, and contribute.
- Proven ability to interact with all individuals within the organization and be able to communicate information to customers and vendors.
- The ability to work as an effective member of a team.
- Ability to handle various tasks simultaneously under high pressure and within demanding time constraints. Reliable. Punctual. Organized.
- Discipline to implement and follow Standard Operating Procedures.

FLSA status: Non-exempt/EOE Starting salary: Depends on experience.

ABOUT SHAPIRO

Samuel Shapiro & Company, Inc., a third generation family-owned business founded in 1915, provides creative and flexible logistics services. With four dynamic offices, multiple port locations, over 145 employees, and worldwide strategic alliances, Shapiro is the supply chain partner that delivers customized, compliant, and reliable solutions to address its customer's specific import and export needs. Only Shapiro has an experienced and personable staff that truly cares and commits themselves to proactively achieving its customers' business goals.

CONTACT US!

Please send all resumes via email to:

Rich Lucas, Recruiting Manager / rich@shapiro.com