

GLOBAL LOGISTICS SPECIALIST

IMPORT FREIGHT FORWARDER (Air & Ocean)

Baltimore, MD 21230 (Locust Point, McHenry Row)

In a modern world where expertise is often devalued, Shapiro stands strong at 104-years old. We're so compliant, that US Customs learns from us! We were also named a finalist for Best Places to Work in Baltimore.

Is there a seat on our boat for you? Want a career, not a job? Find out:

Shapiro is not your grandpa's shipping company. We have a track record of transparency, developing employees, and investing in our work environment like office space and technology. Our Paid Time Off policy is one of the most competitive in the country.

Global Logistics Specialists (Imports) are responsible for handling import freight forwarding shipments for clients with multi-modal and complex routings. The Global Logistics Group offers total solutions for our customers, including Purchase Order Management tools.

Guide the customer to make better routing and pricing decisions! Our freight forwarders are empowered to evaluate bookings, work with a variety of foreign agents, and coordinate with our Pricing Team and Sales Department. Combine knowledge of forwarding, carriers, domestic moves, and technology with a passion to drive a growing part of our business...and with an energy to fight for the customer.

JOB DESCRIPTION

Typical duties include:

- Develops effective routings. Initiate/confirm bookings.
- Tracks document distribution from overseas parties. "Owns" accounts as assigned by management. Be the central point of contact for customers on transportation and logistics questions.
- Monitors and communicates rate changes to customer. Keep current on international freight market. Develop relationships with carriers and vendors.
- Work with Sales and Pricing to develop more ocean freight business with our key agents. Coordinate with Pricing to manage rate / pricing structure.
- Must be strong with geography.
- Uses math skills to determine charges for LCL vs. FCL. Compare transit times to best comply with the customer's lead-time.
- Learns and executes Shapiro's quoting, booking, and trucking processes.
- Stays current on port operations around the globe (as needed).

SKILLS

Ability to remain engaged and focused. Excellent written and verbal communication skills. Ability to generate creative solutions and/or problem-solve. *Project management skills to handle a variety of customers on your desk. Ability to utilize current tech tools to increase efficiency and innovate solutions

- Very strong computer/tech skills (Excel, Office, proprietary databases).
- Critical thinker. Must be flexible, organized, detail-oriented, and team-oriented.
- Ability to effectively communicate with a variety of contacts, vendors, and departments required (internal and external customers).

EDUCATION AND EXPERIENCE

- Seeking 1-3 years of forwarding experience. Previous experience with air is a plus, but not required. Strong ocean background.
- Exposure to domestic, warehousing and distribution a plus.
- Educational background in Supply Chain Logistics or International Business (or internship experience) preferred.
- Excellent written and verbal communication skills required for quoting, vendor management, and customer interaction.
- Skills, abilities, and aptitude to be cross-trained, step in, and contribute.
- Proven ability to interact with all individuals within the organization and be able to communicate information to customers and vendors.
- The ability to work as an effective member of a team.
- Ability to handle various tasks simultaneously under high pressure and within demanding time constraints. Reliable. Punctual. Organized.
- Discipline to implement and follow Standard Operating Procedures.
- FLSA status: Non-exempt. EOE. Starting salary: Depends on experience.

ABOUT SHAPIRO

Samuel Shapiro & Company, Inc., a third-generation family-owned business founded in 1915, provides creative and flexible logistics services. With worldwide strategic alliances, Shapiro is the supply chain partner that delivers customized, compliant, and reliable solutions to address its customer's specific import and export needs. Only Shapiro has an experienced and personable staff that truly cares and commits themselves to proactively achieving its customers' business goals.

CONTACT US!

Please send all resumes via email to:

Rich Lucas, Recruiting Manager / rich@shapiro.com